**International Sales Law and Arbitration**

**Lecturer:** Dr. István ERDŐS

assistant professor/Private International Law and European Economic Law

Office hours: Thursday 10:00 – 11:30 am, Room 312.

E-mail: erdosistvan@ajk.elte.hu

**Overview**

After a basic introduction to the history, principles and legal sources of international sales law, the course will focus on the United Nations Convention on Contracts for the International Sale of Goods (Vienna, 1980) (CISG), and discuss several issues concerning international sales transactions, dispute resolution and arbitration. The course will be practice oriented, therefore it will be focusing on the practical aspects. The course materials include compulsory readings and case law materials.

The **outline** of the issues to be covered during the classes is the following:

1. Introduction to International Sales Law
2. Legal Sources of International Sales Law
3. The United Nations Convention on Contracts for the International Sale of Goods (Vienna, 1980) (CISG)
4. Dispute resolution, arbitration

**Working method:**

Students are expected to read the material in advance and discuss it in class. The materials for each class can be downloaded from the e-learning (Moodle) site of the course. All students should read the material carefully beforehand and be prepared to explain it and comment on it.

**Assessment:**

* regular attendance (students are allowed to miss two classes per semester)
* examination or written piece of 5,000 words or oral presentation in class on academic level on a topic of the course of the student’s choice and approved by the lecturer